

## PROGRAM OVERVIEW

The sports business major was developed in response to demand for up-and-coming talent in the sports industry. Sports firms are hiring at the entry level and promoting from within. This program teaches students the specialized knowledge and skills that will give them a career edge in the field. It gives students who have a passion for the business of sports the knowledge and skills necessary to compete in one of the fastest growing industries.

## ACADEMIC ADVISING

It is recommended that students meet with an advisor regarding their individualized degree plan at least once per year.

### Business School Advising

[undergrad.advising@ucdenver.edu](mailto:undergrad.advising@ucdenver.edu)

<https://business.ucdenver.edu/current-students/undergraduate-advising>

Business School Building, 4<sup>th</sup> Floor

303-315-8110

## GENERAL GRADUATION REQUIREMENTS & POLICIES

All CU Denver Business students are required to complete the following minimum general graduation requirements:

1. Complete a minimum of 120 applicable course hours.
2. Achieve a minimum 2.0 CU cumulative grade point average (GPA) and business GPA.
3. Complete a minimum of 45 upper division (3000/4000 level) credits.
4. Complete a minimum of 30 CU Denver business course hours in good standing.

## COURSE SCHEDULE & DELIVERY MODES

CU Denver offers courses in both in person (IP) and online (OL) delivery modes. Students may complete this degree entirely in person. Students need to pay attention to when courses are offered as not all classes are offered every term. Below are the required classes for this major and when they are generally offered in person and online. Students will need to choose core classes and electives that meet their individual needs:

### COURSE SCHEDULES ARE SUBJECT TO CHANGE!

	When	Fall	Spring	Summer
<b>Core Classes</b>				
ENGL 1020	Semester 1	IP & OL	IP & OL	IP & OL
ENGL 2030	Semester 2	IP & OL	IP & OL	IP & OL
MATH 1060 Finite Math	Semester 1	IP & OL	IP & OL	OL
Social Sciences: ECON 2012	Semester 3	IP & OL	IP & OL	IP & OL
<b>Graduation Requirements for Business</b>				
UNIV 1110 College Success	Semester 1	IP & OL	IP & OL	
COMM 2050 Business and Professional Speaking	Semester 2	IP & OL	IP & OL	OL
ECON 2022 Principles of Economics: Microeconomics	Semester 4	IP & OL	IP & OL	IP & OL
ENGL 3170 Business Writing	Semester 4	IP & OL	IP & OL	OL
<b>Business Core:</b>				
BUSN 2110+BUSN 3110	Semesters 2 & 3	IP & OL	IP & OL	-
ISMG 2050 Introduction to Business Problem Solving	Semester 2	IP & OL	IP & OL	OL
BANA 2010 Business Statistics	Semester 3	IP & OL	IP & OL	IP & OL
ACCT 2200 Financial Accounting & Financial Statement Analysis	Semester 3	IP & OL	IP & OL	Either IP or OL
ACCT 2220 Managerial Accounting and Professional Issues	Semester 4	IP & OL	IP & OL	OL
BLAW 3050 Business Law and Ethics	Semester 6	IP & OL	IP & OL	OL
BANA 3000 Operations Management	Semester 7	IP & OL	IP & OL	IP & OL
FNCE 3000 Principles of Finance	Semester 6	IP & OL	IP & OL	OL
ISMG 3000 Technology in Business	Semester 6	IP & OL	IP & OL	OL
MGMT 3000 Managing Individuals and Teams	Semester 5	IP & OL	IP & OL	OL
MKTG 3000 Principles of Marketing	Semester 5	IP & OL	IP & OL	OL
MGMT 4500 Business Policy and Strategic Management	Semester 8	IP & OL	IP & OL	OL (May)
<b>Sports Business Required Classes</b>				
MKTG 4250 Sports Marketing	Semester 6	OL	OL	
MKTG 4251, 4252, 4620, or 4730	Semester 6 & 7	IP & OL	OL	OL
MKTG 3100	Semester 7	IP & R	IP	
MKTG 3200	Semester 7	HY	OL	
MKTG 4000, MKTG 3300, or MKTG 4700	Semester 7	HY & OL	OL & R	
MKTG 4834, MKTG 3939, MKTG 4050, or MGMT 4900	Semester 6-8	HY & OL	IP & OL	IP & R & OL
MKTG/MGMT 4000 level course	Semester 7	IP & OL	IP & OL	IP & OL

### SAMPLE ACADEMIC PLAN OF STUDY

The following academic plan is a **sample** pathway to completing degree requirements. This schedule can be adjusted to accommodate AP, IB, and/or CLEP credits, as well as courses taken during the summer sessions. Students should tailor this plan based on transfer credit, course availability, and individual preferences related to course load, schedules, and add-on programs such as minors or double majors. Students must complete an experiential learning credit (internship, study abroad program, or project-based course) and a capstone course taken in their final semester. **This plan assumes that the language graduation requirement has been completed with high school courses or proficiency exam.**

Year One	Semester 1	Credits
	ENGL 1020 Core Composition I	3
	MATH 1060 Finite Math	3
	Arts, Humanities, OR Behavioral Science	3
	Arts, Humanities, OR Behavioral Science	3
	UNIV 1110 College Success	1
<b>TOTAL SEMESTER HOURS</b>		<b>13</b>

Semester 2		Credits
ISMG 2050 Intro to Business Problem Solving		3
ENGL 2030 Core Composition II		3
COMM 2050 Business and Professional Speaking		3
Natural and Physical Sciences with a Lab		4
Arts, Humanities, OR Behavioral Science		3
<b>TOTAL SEMESTER HOURS</b>		<b>16</b>

Year Two	Semester 3	Credits
	ACCT 2200 Financial Accounting and Financial Statement	3
	BANA 2010 Business Statistics	3
	Social Sciences: ECON 2012 Macroeconomics	3
	ENGL 3170 Business Writing	3
	General Elective (or Regional Expertise/ Language)	3
BUSN 2110 Cultivating Emotional Intelligence	1	
<b>TOTAL SEMESTER HOURS</b>		<b>16</b>

Semester 4		Credits
ACCT 2220 Managerial Accounting and Professional Issues		3
ECON 2022 Principles of Economics: Microeconomics		3
Natural and Physical Sciences		3
General Elective (or Regional Expertise/ Language)		3
General Elective (or Regional Expertise)		3
BUSN 3110 Career & Professional Development		1
<b>TOTAL SEMESTER HOURS</b>		<b>16</b>

Year Three	Semester 5	Credits
	MKTG 3000 Principles of Marketing	3
	BANA 3000 Operations Management	3
	ISMG 3000 Technology in Business	3
	MGMT 3000 Managing Individuals and Teams	3
	International Perspectives	3
<b>TOTAL SEMESTER HOURS</b>		<b>15</b>

Semester 6		Credits
MKTG 4250 Sports Marketing		3
MKTG 4251, 4252, 4620, or 4730		3
MKTG 3100 or MKTG 3200		3
BLAW 3050 Business Law and Ethics		3
FNCE 3000 Principles of Finance		3
<b>TOTAL SEMESTER HOURS</b>		<b>15</b>

Year Four	Semester 7	Credits
	Experiential Learning	3
	MKTG 4251, 4252, 4620, or 4730	3
	MKTG 4000, MKTG 3300, MKTG 4700, or MKTG 4330	3
	MKTG/MGMT 4000 level course	3
International Studies	3	
<b>TOTAL SEMESTER HOURS</b>		<b>15</b>

Semester 8		Credits
MKTG 4834, MKTG 3939, MKTG 4050, or MGMT 4900		3
MGMT 4500 Business Policy and Strategic Management		3
Cultural Diversity		3
General Elective		3
General Elective		2
<b>TOTAL SEMESTER HOURS</b>		<b>14</b>

**DEGREE REQUIREMENTS**

Courses	Credits	Prerequisites/Notes	Term	Credits	Grade
*Students are responsible for consulting advisors for current prerequisite and scheduling information as they change regularly					
<b>Required CU Denver Core Curriculum Coursework</b>	<b>34</b>				
ENGL 1020	3				
ENGL 2030	3	ENGL 2030			
MATH 1060 Finite Math	3				
Arts	3				
Humanities	3				
Behavioral Sciences	3				
Social Sciences: ECON 2012	3				
Natural and Physical Sciences <b>with lab</b>	4				
Natural and Physical science	3				
Cultural Diversity	3	Junior Standing - BUSN/MGMT 4100 recommended			
International Perspectives	3	INTB 3000, INTB 4400 or MKTG4200 recommended			
<b>Graduation Requirements for Business</b>	<b>13</b>				
UNIV 1110 College Success	1	Only required for entering first term freshmen			
COMM 2050 Business and Professional Speaking	3				
ECON 2022 Principles of Economics: Microeconomics	3				
ENGL 3170 Business Writing	3	Sophomore standing			
Experiential Learning	3	Options: internship, business study abroad, or MGMT 4120, 4825, 4900, or ENTP 3900			
<b>Business Core</b>	<b>35</b>				
BUSN 2110+BUSN 3110	2	1 credit each			
ISMG 2050 Introduction to Business Problem Solving	3				
BANA 2010 Business Statistics	3	MATH 1060 with <b>C-</b> or better			
ACCT 2200 Financial Acct and Statement Analysis	3	MATH 1060 with <b>C-</b> or better			
ACCT 2220 Managerial Acct and Professional Issues	3	ACCT 2200 with <b>C-</b> or better			
BLAW 3050 Business Law and Ethics	3	45 + credits complete			
BANA 3000 Operations Management	3	ACCT 2200, BANA 2010 with <b>C-</b> or better & 45 + credits			
FNCE 3000 Principles of Finance	3	MATH 1060, ACCT 2200, BANA 2010 with <b>C-</b> or better, ECON 2012, ECON 2022 & 45 + credits complete			
MGMT 3000 Managing Individuals and Teams	3	45 + credits complete			
MKTG 3000 Principles of Marketing	3	45 + credits complete			
ISMG 3000 Technology in Business	3	BANA 2010, COMM 2050 with <b>C-</b> or better & 45+ credits			
MGMT 4500 Business Policy and Strategic Management	3	All Business Core with <b>C-</b> or better			
<b>International Studies</b>	<b>3</b>				
ACCT 4370, MKTG/INTB 4200, FNCE/INTB 4370, MGMT/INTB 4400, RISK 4509	3	Choose one			
<b>Major: Sports Business</b>	<b>21</b>				
MKTG 4250 Sports Marketing	3	MKTG 3000 with <b>C-</b> or better			
MKTG/MGMT 4000 level course	3				
<b>Business Practices: Choose two below</b>					
MKTG 4251, 4252, 4620, or 4730	6	Junior Standing or MKTG 3000 with <b>C-</b> or better			
<b>Research Skills: Choose one below</b>					
MKTG 3100 or MKTG 3200	3	BANA 2010 and/or MKTG 3000 with <b>C-</b> or better			
<b>Sales and Communication Skills: Choose one below</b>					
MKTG 4000, MKTG 3300, or MKTG 4700	3	MKTG 3000 with <b>C-</b> or better			
<b>Application: Choose one below</b>					
MKTG 4834, MKTG 3939, MKTG 4050, or MGMT 4900	3	Junior Standing or MKTG 3000 with <b>C-</b> or better			
<b>Language Proficiency Level 1 and 2 or Regional Expertise</b>	<b>10</b>	If proficiency is met, student is responsible for completing 10 additional electives			
<b>Other Courses-Electives</b>	<b>4</b>	14 if language proficiency is met			
			<b>Total Credit Hours: 120</b>		